

**Make all forms of
interaction and commerce
faster, easier and more
cost effective**

The Business Network


proactis



Accelerate commerce, improve information accuracy and increase efficiency

With The Business Network from Proactis you can fully leverage the power of the cloud to streamline business processes. It provides a single easy-to-use, secure network that connects buyers and suppliers of all sizes with streamlined electronic communications across virtually every point of engagement throughout their relationship.

We understand your challenges

- ④ Buyer-supplier communication is manually-intensive and cumbersome.
- ④ High transaction and administrative costs.
- ④ Both parties have limited access to accurate, up-to-date information.
- ④ It is difficult for each party to handle their side of the transaction.

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We now have the perfect 'go-to' communication channel that serves our buyers and suppliers alike, sharing key information and transactions in the most efficient way.

Procurement Director

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We have the solution

The Proactis Business Network is a communication and commerce network designed to connect buyers and suppliers in ways that remove time, cost and risk for both parties every day. It replaces slow, expensive and inconsistent manual communication methods with fast, low-cost electronic methods.

What you can do

The secure 'home' for every interaction

Robust cloud-based network

The Business Network combines the capabilities of a transaction hub, buyer and supplier portals, and eCommerce connections into a single entity. It connects your buyers and suppliers in ways that remove time, cost and risk for everyone, every day – thanks to fast, low-cost electronic methods.

Keep everyone in the loop – throughout the business lifecycle

Buyer-supplier commerce and interaction

You can make it easy for suppliers to register and maintain information about themselves and their offerings and compete for your business without creating an administrative headache for your team. Suddenly it's a whole lot easier to connect with them every time there's an auction, tender, questionnaire, contract or catalogue that requires action.

Automate transaction handling, from purchase to payment

Electronic commerce

The Business Network transforms the way you transact with suppliers – from online PO posting and acknowledgement, to online invoice submission and self-service account status checks. It even provides trading partners with new ways to manage cash, leverage working capital and accelerate payments whenever it makes sense.

Drive down costs and open up new business possibilities

Extensive buyer benefits

For buying organisations, The Business Network's powerful supplier interaction and commerce tools can combine with internal spend management solutions, including those from Proactis. These enable you to transform your procurement and payment processes into a streamlined, highly effective 'savings-generation engine'.

Win greater loyalty from your supplier community

Extensive supplier benefits

The Business Network solves almost identical issues for your suppliers. They save time, reduce costs and become able to respond to business opportunities faster. They'll benefit from a powerful set of efficient, easy-to-use customer commerce and interaction tools that enhance and broaden the way they do business with you and other customers.

With Proactis Business Network you can achieve:

Hard savings

- ④ Reduced transaction and administrative costs.
- ④ Increased on-contract spend for buyers.
- ④ Increased opportunity for early payment discounts for buyers.
- ④ Expanded sales opportunities for suppliers.
- ④ Enhanced cash flow management for suppliers.

Strategic benefits

- ④ Improved information handling.
- ④ Improved relationships.

If you want to become a **faster, leaner, smarter** organisation, then contact us today.

Book a tailored demo

See how Proactis can help you make all forms of interaction and commerce faster, easier and more cost effective.

Visit proactis.com/contact

