

**Gain greater value
in more categories
in less time**

Sourcing Services




proactis



Extend your team with added capacity, specialist services and proven best practices

With Proactis Sourcing Services you can achieve greater value for all kinds of goods and services in an extensive range of direct and indirect spend categories. We can become your dedicated sourcing event specialists, or can simply add to your existing capacity – to plan and execute online sourcing events every day.

We understand your challenges

- ⦿ Limited capacity for running competitive sourcing events.
- ⦿ Pressure to deliver more value and more savings in core categories.
- ⦿ Finding and involving the right suppliers is resource intensive.
- ⦿ Difficulty creating the right online environment and well-orchestrated event.
- ⦿ Preparation, focus, skill and experience to get maximum value every time is challenging.

“

We've run more sourcing events in the last six months than we did in the previous three years. And we've achieved great savings from every event. We could not have done that without the help of the Proactis team.

Procurement Director

”

We have the solution

Proactis Sourcing Services provides well-structured processes built on best practices developed from years of experience.

Our proven, full-service approach includes help with every step, from determining the best suppliers to invite, to creating your RFx documents, performing the supplier communication, running the real-time event and evaluating results.

What you can do

Service tailored to your organisation

A dedicated Account Manager will work closely with you to identify your best route to savings through services such as: category discovery and recommendations, program implementation, one-on-one buyer meetings, market and industry intelligence gathering, supplier discovery, and more.

Built on a foundation of sourcing best practices

We can educate your team and all your stakeholders on both the 'how' and 'why' of effective sourcing events through services such as: executive briefings, department overviews, category manager training, vendor participant training and community events.

Sourcing event services that take the load off your team

We ensure the success of all types of sourcing events through services such as: sourcing event strategy, sourcing event build and execution, supplier communication, supplier certification, supplier performance scorecards, specification optimisation, sample facilitation, test and QA provisions, and award/non-award notification.

Clearly measured results

Reporting and scorecards provide objective measurements of sourcing event results through tools and services such as: corporate dashboards, historical analytics, performance summaries, tracking of key metrics, industry comparisons, post-event reporting and analytics, and custom reporting.

With Proactis Sourcing Services you can achieve:

Hard savings

- ④ Savings from more and better agreements.
- ④ Reduced cost of supplier non-performance and non-compliance.
- ④ Reduced administrative cost per agreement.

Strategic benefits

- ④ Freed up time to perform more sourcing events.
- ④ Improved organisational productivity, agility and morale.
- ④ Improved process compliance and transparency.

If you want to become a **faster, leaner, smarter** organisation, then contact us today.

Book a ReThink Value Scan

Obtain an in-depth analysis of your performance and a recommended strategy for improving sourcing.

Book a tailored demo

See how Proactis can help you gain greater value in more categories in less time.

Visit proactis.com/contact

